## DO'S AND DON'TS

## for Social Media Success

Build your business by using social media in a way that is authentic and friendly.

## DO'S

- **10** take it slow. If you're new to social media, reate accounts on just one or two sites, uch as Facebook or Instagram.
- **10** set aside a few minutes each day to engage with people who have interacted with our posts.
- **10** use official Herbalife Nutrition social nedia content to educate yourself, clients and your downline about the <u>company</u>, <u>utrition</u>, <u>healthy activities</u> and <u>beauty</u>.
- 10 let your social media network grow laturally by being authentic. By engaging with your Circle of Influence you can attract leople to join you on your journey.
- **10** follow the rules when it comes to narketing and promoting your business. Visit <a href="https://www.nyhen.com">hyherbalife.com</a> for Disclaimers, Guidelines, fools and more.
- **10** use current Herbalife Nutrition adependent Distributor branding (such as 2005).
- **10** comply with the Terms of Use for each ocial. Otherwise, you may be penalized ind/or have your account deleted.
- **10** use photos that are truthful and accurate and the disclaimer is legible on the image.







## DON'TS

**DON'T** post images or earnings that are not common to the average person or that generate expectations beyond what someone joining the business can reasonably expect to achieve. For example: Volume, bonuses, royalties, lifestyle, homes, cars, material possessions and vacations

**DON'T** ever post lavish lifestyle claims. Do not post opulent mansions, private helicopters, private jets, yachts, exotic cars or any substantially similar claims.

**DON'T** only talk about the products and business opportunity. Include your personal interests and how you incorporate Herbalife Nutrition in your life.

**DON'T** use social media sites to conduct sales transactions. Stick with general product information only.

**DON'T** post statements that are false, misleading, obscene, defamatory or negative in any way. Don't post online what you wouldn't say in-person.

**DON'T** post unauthorized corporate publications on social media channels. You may be exposed to copyright liability.

**DON'T** manipulate images. It makes them misleading.

**DON'T** modify Herbalife Nutrition trademarks. Do not mix Herbalife Nutrition with other businesses. Do not suggest that Herbalife Nutrition sponsors/endorses someone or something it doesn't.



